

Reasons Why You'll Want To Work With Aldebaran Group Over Any And Every Other Technology Company



(202) 683-6175

www.aldebarangroup.com

Four Reasons Why You'll Want to Work With Aldebaran Group

Our Consistency, Our People

Aldebaran Group has three owners who have each worked in Professional Services and Legal IT for over 20 years. The owners have also worked TOGETHER for more than 20 years. We know the ins and outs of IT and tailor our services accordingly. Aldebaran Group takes pride in its employee retention and has managed to avoid the revolving door of technologists affecting other firms. We have experienced no employee turnover in over eight years and have NEVER lost a client for performance reasons.

Our Services

Aldebaran Group understands that we are first and foremost a services company. Our SERVICE separates us from our competitors. Many of our clients have been with us for 15 years or more. Some have said that we value their networks and uptime even more than they do! We treat our clients like friends... not like support tickets.

Client-Focused Integrity

We believe that focusing on our clients and improving their business improves our business. We look out for our clients' bottom-line and do not provide a one-size-fits-all solution like much of the competition. We provide properly-sized technology solutions. We do not accept kick-backs from equipment vendors, remaining completely agnostic when it comes to technology selection. You can rely on Aldebaran Group to work with vendors on YOUR behalf to evaluate, implement, and support every aspect of your IT environment. Our recommendations are well-informed, trustworthy, and unbiased.

Productive Clients

For most professional services firms, at the end of the day, it's all about billable hours. Our job is to ensure that you can do YOURS by providing you with the right technology for optimal productivity.

What Metro DC Businesses Are Saying About Us



Shaun Leighton
Chief Operating Officer,
Reno & Cavanaugh
PLLC

It's Great To Have A Technology Partner You Trust!

Robert Kinnell has been a trusted advisor to Reno & Cavanaugh since 2001, and we have been clients of the Aldebaran Group since its founding. Aldebaran handles our IT infrastructure from network installation to end user support and has been instrumental in maintaining a stable network environment enabling us to focus on our expanding business rather than information technology. Over the years, Robert and Aldebaran have helped us navigate successive generations of technology and software to make sure we have secure, reliable, and cost-effective systems across our three offices.

Reno & Cavanaugh relies on Aldebaran for proactive network monitoring and management and we depend on them to resolve issues/alerts without waiting for input from us. We are thankful for Aldebaran's responsiveness to emergencies both large and small - from assisting staff members with technology issues on weekends to larger scale network issues. Aldebaran are always prepared to work long hours and do what it takes to complete new installations on time or make sure the network is up and running to minimize disruption to our business.

Aldebaran Group are more than a service provider to Reno & Cavanaugh; they are our technology partner.



Kim Fitzgerald
Director,
Squire, Lemkin
+ Company, LLP

Aldebaran Group Helps Our Network Stay Secure!

Squire, Lemkin + Company, LLP have used Aldebaran Group for the last ten years. Being an accounting firm, we need our systems to be top notch and secure at all times. Aldebaran Group is continually taking a proactive approach to issues, alerts and keeping us top notch and secure at all times. They are always very responsive to our request no matter whether it is early morning, late at night, weekend or a weekday when they are not scheduled to be in our office. I always get a response and resolution in no more than 30 minutes. Our critical systems have continued to be up at a rate of 99.99% of the time. All of their personnel are very personal and a pleasure to work with. These are some of the reasons we continue to use Aldebaran Group and would highly recommend them.



Robert Kotwicki
Office Manager,
Cooper Ginsberg Gray
PLLC

Aldebaran Group : Trustworthy, Knowledgeable, Reliable!

Aldebaran Group is, hands down, the first vendor I recommend to colleagues when asked about services that our firm uses. I have known and worked with Charles Speer for over 18 years. He is known to our firm as "Charles in Charge." Charles and the entire Aldebaran Group are trustworthy, knowledgeable and reliable. We have two points of contact at Aldebaran Group, both of whom know the firm's computer system inside and out. This consistency is not only helpful, but cost effective and reassuring. Aldebaran Group always has the firm's best interest in mind when coming up with solutions for the office. They understand the firm's budget and always work with us to make sure we are doing everything we can to keep our network safe and protected, and to stay ahead of the computer and office technology curve. As an office manager for a busy and growing law firm, I am exceptionally grateful for the services and peace of mind provided by Aldebaran Group.



Victor Klingelhofer
Partner,
Cordatis LLP

We've Not Considered Another IT Firm in Over 20 Years!

Robert Kinnell has been assisting this firm with regards to computer and system maintenance and support for the last 20 years. Mr. Kinnell initially worked for two separate companies providing these services for us. We thought so highly of his expertise, professionalism and ability that, when Mr. Kinnell went to work for a different company, we immediately switched to that company so that he would continue to assist us. Similarly, when he opened up Aldebaran we immediately signed up for that company as well.

In a nutshell, I cannot imagine how much more difficult it would be to try to function without Mr. Kinnell's services. And this certainly goes far beyond his unquestionable technical knowledge. It goes to his attitude regarding customer service. Mr. Kinnell has accommodated our scheduling needs by working weekends, evenings, early mornings, and other odd times. Furthermore, this same level of customer service and professional ability to meet our specialized needs can be found in all of Aldebaran's employees and is why we continue to utilize those resources today, without reservation. Frankly, a company that can continue to keep a law firm — with all of its inherent quirks and unique personalities — happy for more than 20 years must be providing extraordinary customer support.



Adele M. Hook
Director of Administration
Norris George &
Ostrow PLLC

Complete Trust!

Without a doubt, Aldebaran Group is my most trusted business partner in the management of my law firm. I have worked with the principals at Aldebaran for over 15 years, and they have provided me with the continuity that is so critical to my IT infrastructure. They are methodical in their design and implementation of new hardware and software, always taking into account my firm's unique situation and needs. When a problem/issue arises, they are incredibly responsive (usually less than 15 minutes). The beauty of this group is that it doesn't matter who responds – they are all well versed in my specific system and software and are able to begin to troubleshoot immediately. They are able to explain things to me using “non-technical” terms, so a lay person is able to understand what is going on and the solution that is being proposed. My firm relies heavily on appropriate and well-designed technology, and Aldebaran consistently delivers these critical functions.



**Aldebaran Group, Inc.
1300 Eye Street, NW
Suite 400E
Washington, DC 20005
(202) 759-8340
www.aldebarangroup.com**